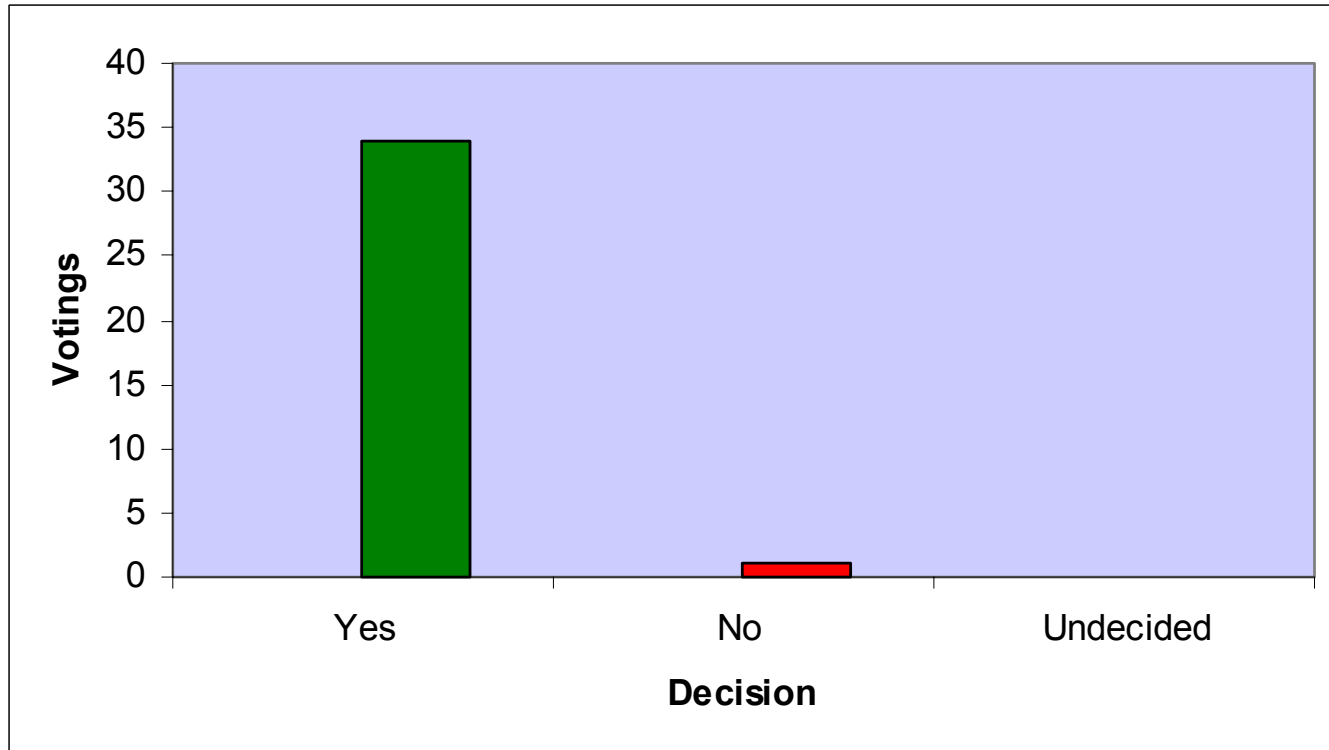
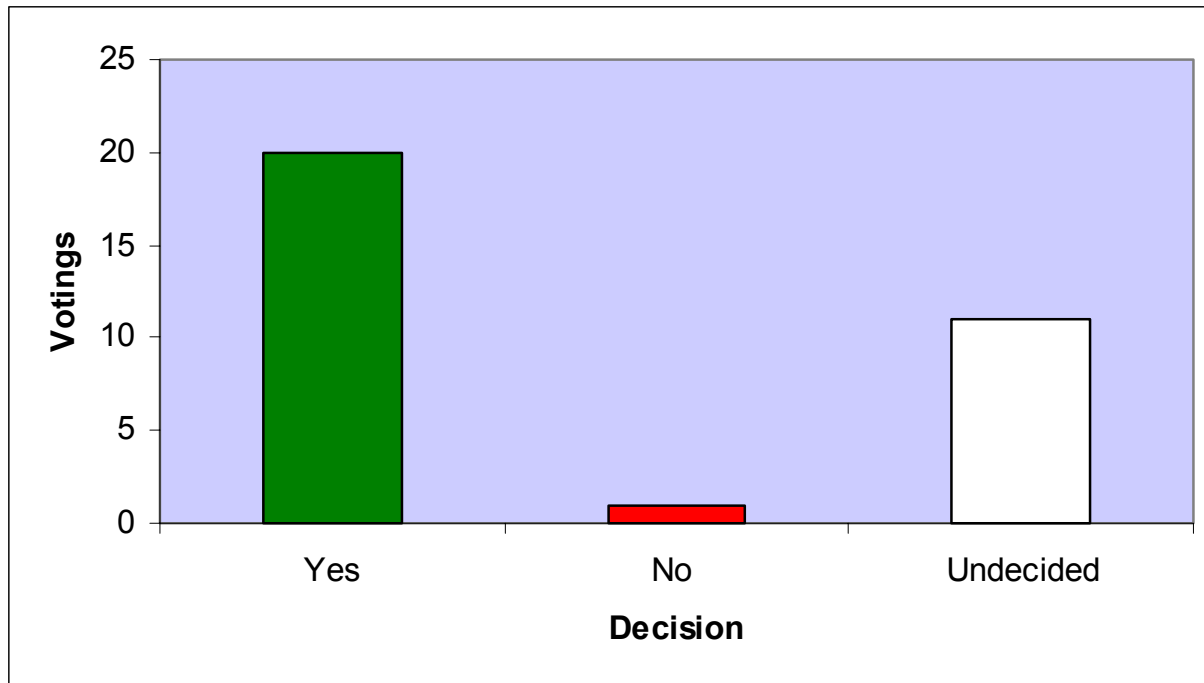


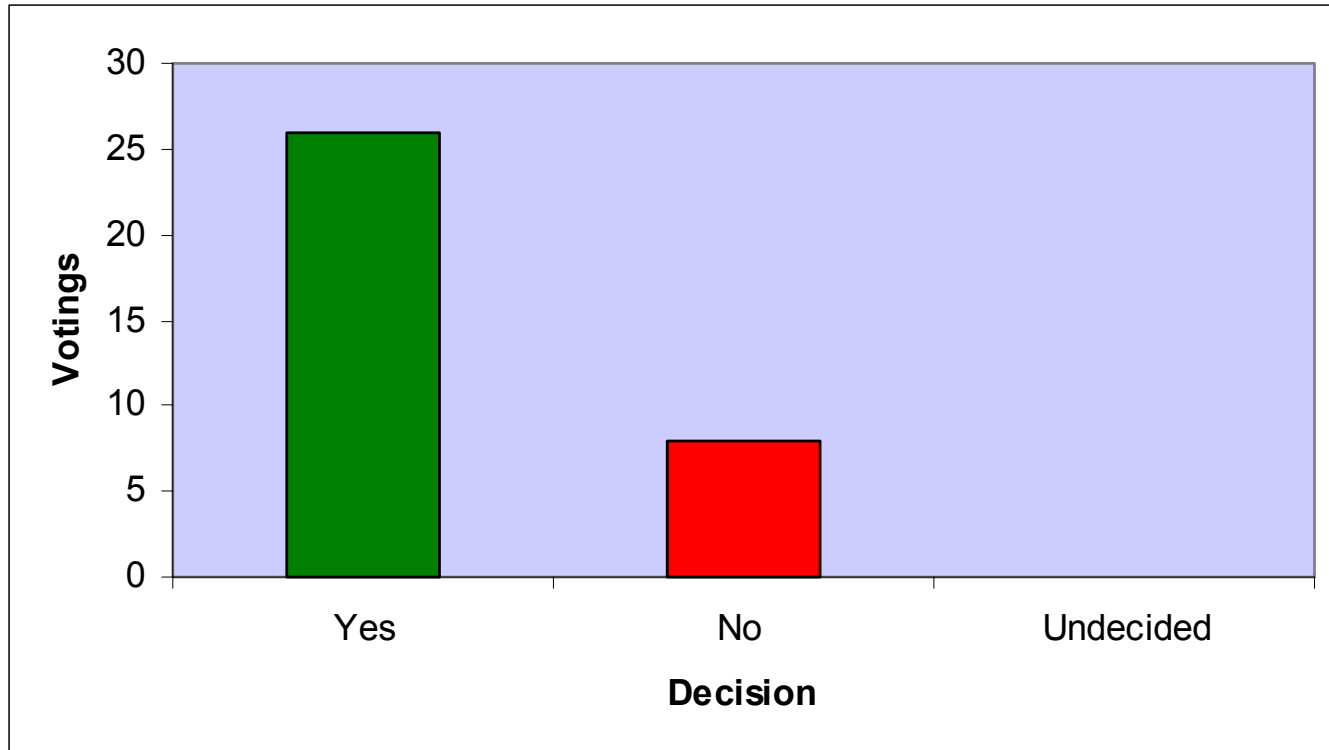
A demand does exist from the ship owners to be provided with new services supported by design IT tools.



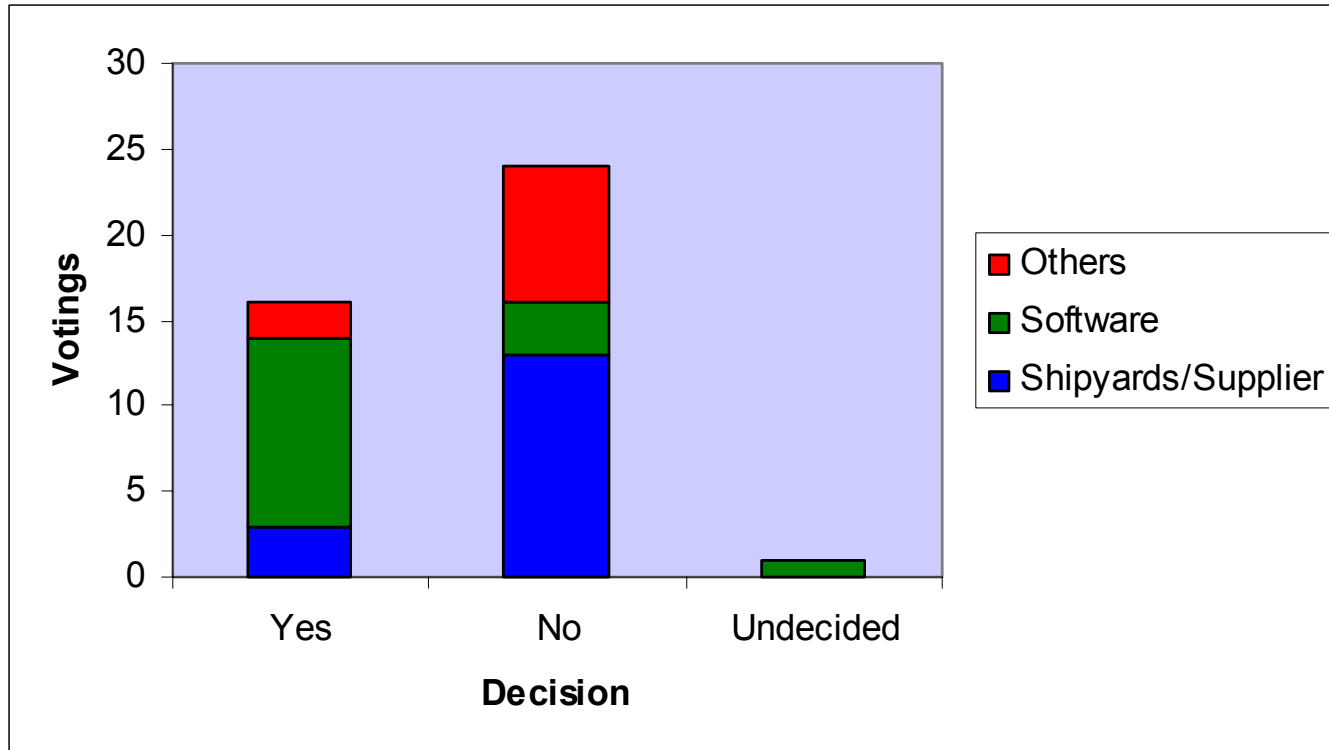
FSA (Formal Safety Assessment) will be used on a systematic basis in a close future.



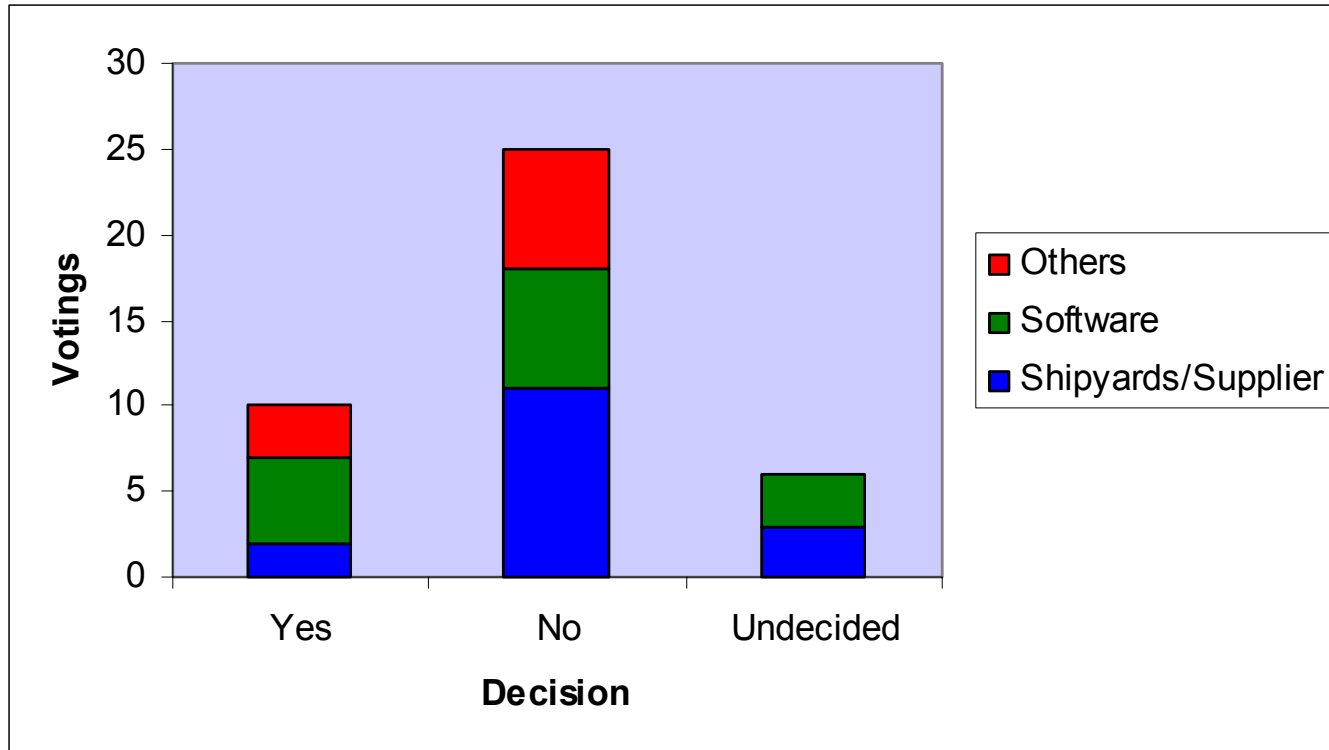
An electronic class approval would significantly reduce the global process time.



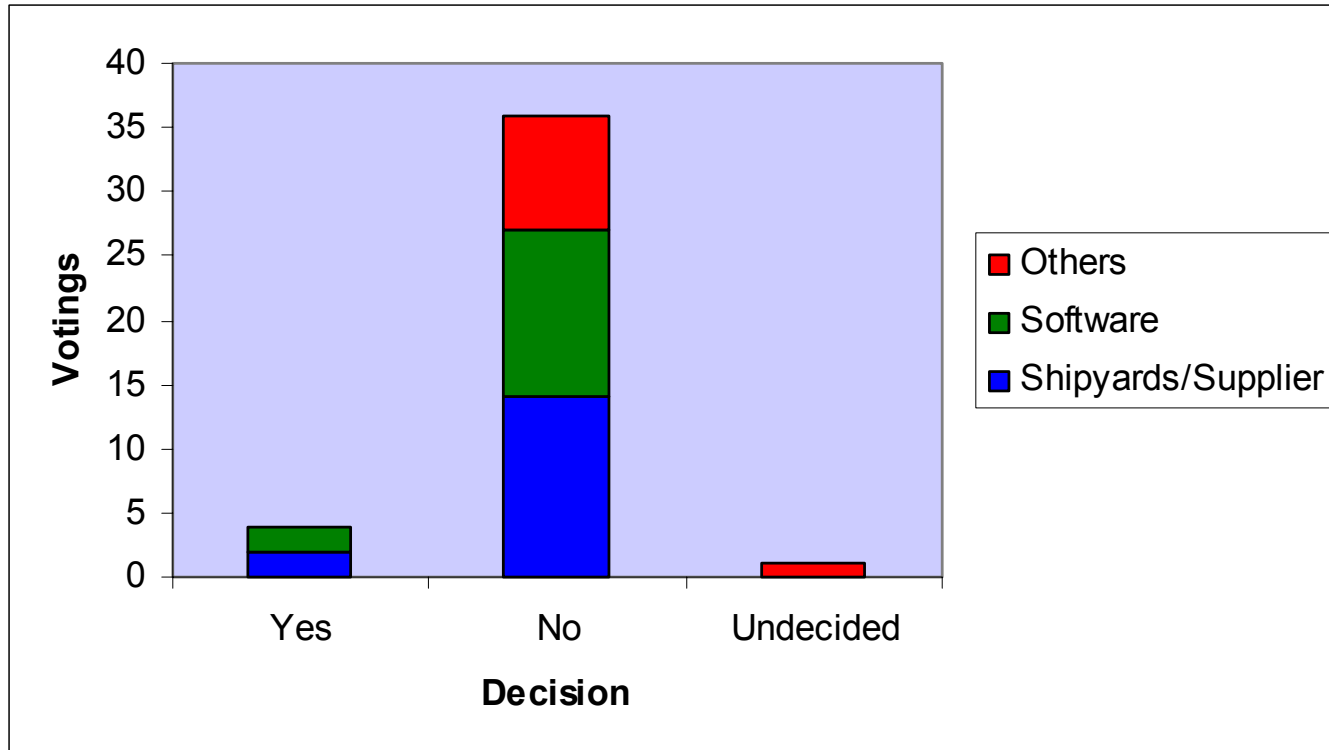
Automation in outfitting is too difficult and will never happen.



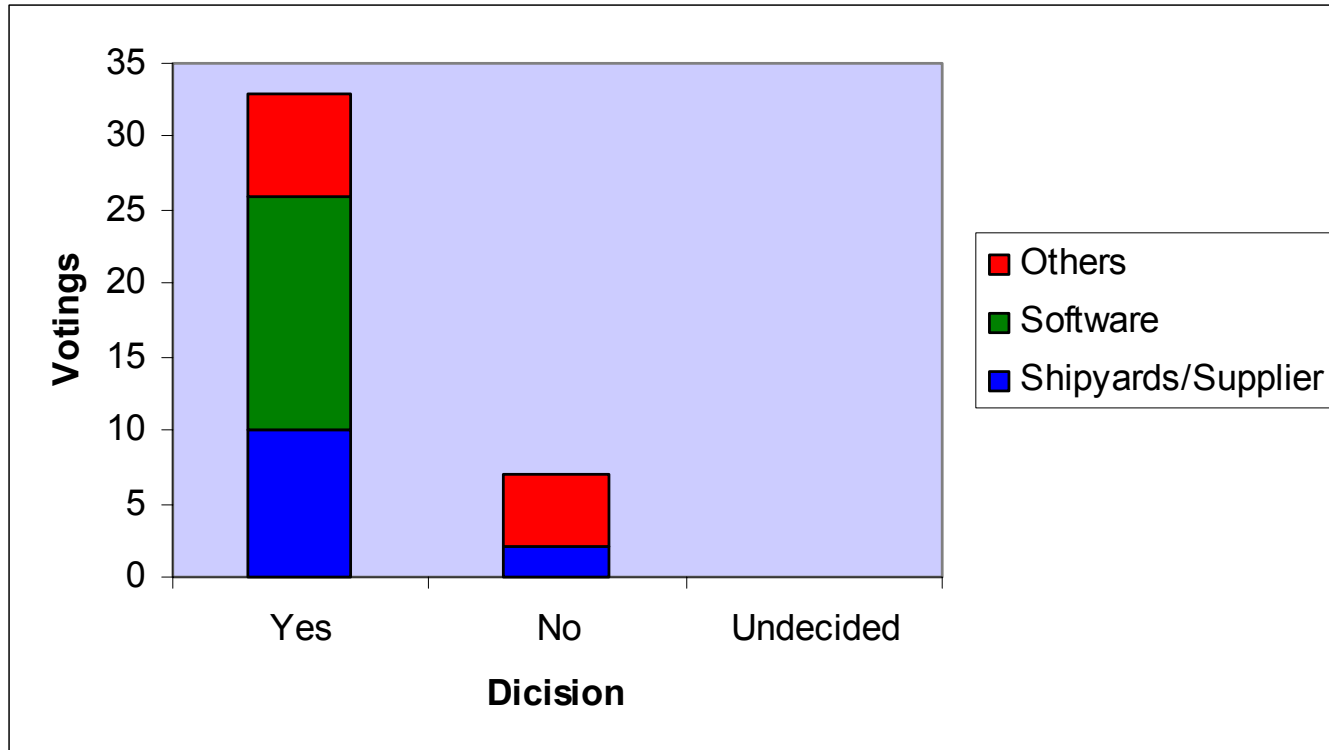
Simulation tools have enough functionalities - the problem is that yards do not use them, or do not use them properly



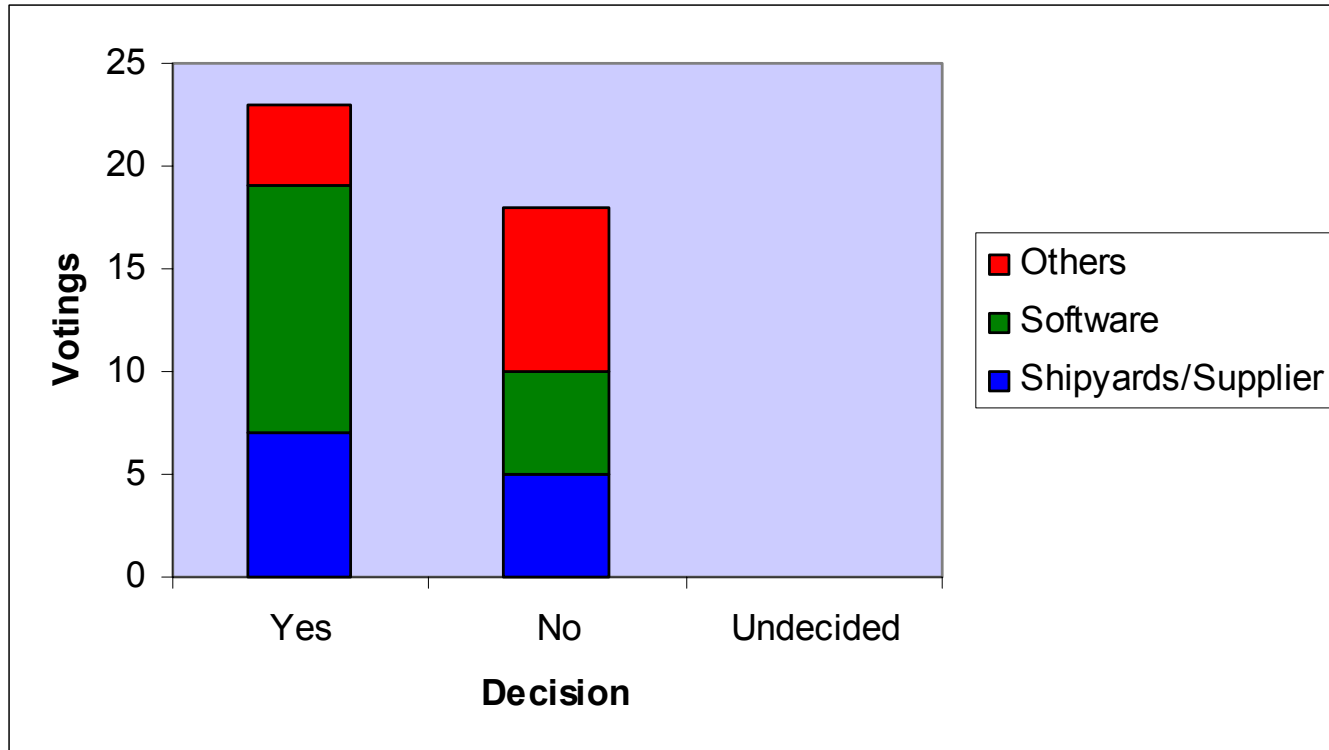
Ensuring in compatibilities in design are eliminated is difficult enough – trying to go beyond that into optimising design for production is unrealistic and unachievable.



# Virtual purchasing cannot totally replace traditional purchasing processes



For shipyards, virtual marketing platforms only work for simple products, not for complex parts or systems





For suppliers, virtual marketing platforms only work for simple products, not for complex parts or systems

